



700 Washington Street  
Columbus, IN 47201

May 7, 2013

Ms. Heather Pope  
Director of Redevelopment  
123 Washington Street  
Columbus, IN 47201

Re: vacant tenant space at 310 Washington Street

Dear Ms. Pope,

On behalf of Breedden Commercial and our staff of full time commercial brokers I am responding to your request for proposal regarding the 310 Washington Street.

**Qualifications:**

- We have a staff of three full time brokers engaged in commercial real estate (profiles are included herein) and two residential agents who have gained sufficient knowledge to work in the commercial real estate arena;
- We have extensive experience in representing landlords and marketing space for lease.
- Our professional networks allow us to reach both the brokerage community throughout the nation as well as prospective users of commercial real estate; our networks to whom we market local property, nationwide, for sale and for lease include;
  - Certified Commercial Investment Members (CCIM)
  - Costar
  - LoopNet
  - Indiana Commercial Board of Realtors
- The Breedden local knowledge is backed by the companies 62 years as one of Columbus' leading real estate companies
- Experienced, professional practitioners with a proven track record
- An aggressive, knowledgeable and proven staff of brokers (personal profiles are included herein)

**Marketing**

- Our marketing strategy for this property would be to reach local, regional and national operators through personal contacts and our extensive networks of broker colleagues, expecting to bring about the best outcome for the City.
- The Breedden marketing is extensive and far reaching. Through the use of many and varied networks and websites, we reach commercial brokers not only in the State of Indiana and surrounding states but nationwide. Active memberships in the National Association of Realtors,



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the Indiana Commercial Board of Realtors and CCIM allow access to these websites in addition to [www.BreeddenCommercial.com](http://www.BreeddenCommercial.com) ;

- <http://www.icrex.net>
- <http://rofo.com>
- <http://commercialiq.com>
- <http://propbot.com>
- <http://oodie.com>
- <http://google.com>
- <http://vast.com>
- <http://bing.com>
- <http://usbiztrader.com>
- <http://real-buzz.com>
- <http://commercialsource.com>
- [www.ccim.net](http://www.ccim.net)
- [www.Costar.com](http://www.Costar.com)
- [www.loopnet.net](http://www.loopnet.net)

And many more.

An example of one of our marketing flyers is included herein as well as a marketing report which we use to keep our client informed as to the progress of our marketing activity.

The Breedden 62 year history in Columbus and Bartholomew County has also allowed us to establish a local network of allies including bankers, accountants, attorneys, and business people from many sectors, users and investors of real estate and those that advise others. We highly value the trust and confidence our clients have placed in us, earning much of it by the results that have been delivered.

#### **Local and National/Regional Representation:**

Real estate is local. A local broker is the best choice to represent local interests.

Large regional or national companies are focused on large transactions. Although they are happy to list properties in small markets they will often times delegate the work to a local broker and split the fees because the large companies do not want to bother with small markets. As a local broker, Breedden understands the community and can best sell it to prospects or other brokers. Breedden marketing is focused on bringing prospects to our community and no others. Columbus and Bartholomew County are the priority market. Large brokers do find properties for their clients through our marketing and either refer their clients to us or hire a local broker representative.

The space at 310 Washington Street would be a respectable transaction in terms of size for a local broker but down the priority list for a national or regional broker.

As an explanation, there are two sides to all real estate transactions, either the seller and the buyer or the landlord and the tenant. The role of the Seller/Landlord brokers is to represent the interests of the Seller or landlord. Although this role includes many responsibilities, marketing the property and looking after the interests of the Seller/landlord are two of the most important. Conversely, the role of the Buyer/tenant broker is to represent the interests of the Buyer or tenants. In Indiana, "Limited Agency" allows for one broker to represent both sides simultaneously. This happens on occasion.

# **Breeden** INC.

COMMERCIAL / INDUSTRIAL

700 Washington Street  
Columbus, IN 47201

## **Track Record:**

For sale and for lease signs tell part of the story. The Breeden reach in Columbus and Bartholomew County is broad. We lease and sell much of what we list. However we cooperate and share our fees with other professional commercial practitioners both locally and regionally. We (agent Tara Board) recently leased restaurant space in the Cummins fourth Street building, offered by another broker, to the Japanese restaurant, TAKU. There are more examples similar to this one.

We are happy to provide more detail of our track record if requested.

## **Our Fee Schedule:**

This schedule applies to the gross dollar amount of the lease and is shared 50/50 with a qualified cooperating broker.

- 7% on the first \$500,000
- 6% on the next \$250,000
- 5% on the next \$250,000
- 4% on all amounts over \$1,000,000
- 5% on the first renewal

We appreciate the opportunity to offer this proposal and look forward to offering our best effort to the City of Columbus.

Sincerely,



Mark A. Pratt, CCIM  
President  
Encl.



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# Mark A. Pratt, CCIM

## Breeden Inc Commercial/Industrial

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### Professional Profile

**Agent/Broker** – Working in Commercial Real Estate Since **1984**

Mark Pratt joined the Breeden organization in 1976. Since 1984 Mr. Pratt has been actively involved in Commercial Real Estate, including industrial and commercial development as well as industrial and commercial brokerage. He has vast experience in all facets of the real estate business including brokerage, development, finance, consulting and property valuation. His extensive local market knowledge and expertise enable him to analyze and evaluate a commercial real estate investment to ensure successful achievement of his customer's goals. Mr. Pratt's clients have included Fortune 500 companies as well as a multitude of growing regional and local businesses.

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### Expertise

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#### Credentials

**Designations & Certifications:**

CCIM

**Professional Organizations:**

CCIM

**Real Estate Licenses:**

Real Estate License: R

**Property Types:**

All Property Types

**Professional Licenses:**

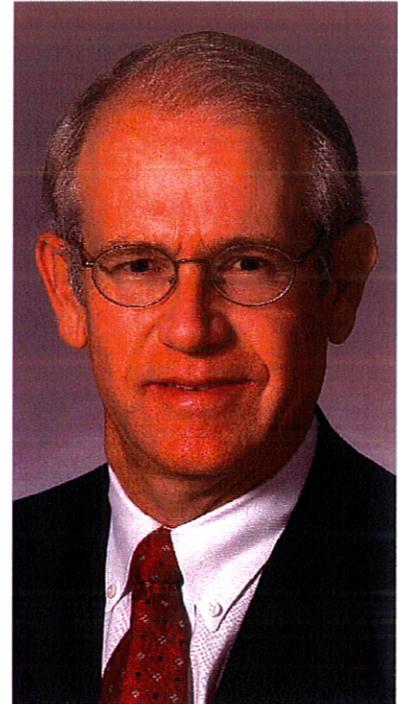
Real Estate Brokerage

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#### Education

Bachelor, Marketing

Indiana Univ. 1973



# Breeden<sup>INC.</sup>

## Commercial/Industrial

**Breeden Inc Commercial/Industrial**

President

700 Washington Street

Columbus, IN 47201

812-378-1721 [Office]

812-343-3117 [Mobile]

812-378-1706 [Fax]

800-844-3766 [Toll Free]

mpratt@breedencommercial.com



# Robert Elliott

## Contact Information

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### Breeden Realtors

700 Washington Street  
Columbus, IN 47201

[Map Location...](#)

(812) 378-1722 [Office]

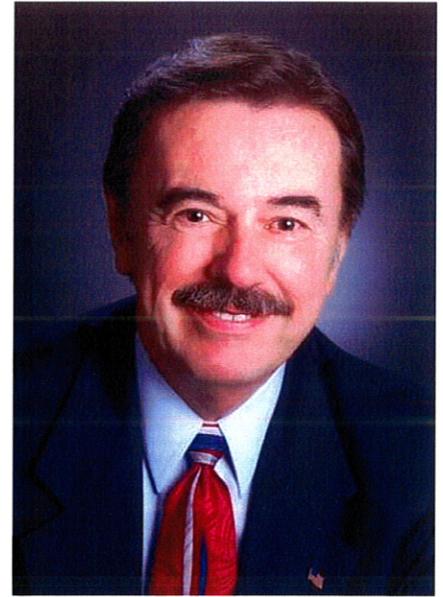
(812) 378-1706 [Fax]

800-844-3766 [Toll Free]

(812) 343-1863 [Mobile]

[Send Email](#)

[Download Printable PDF](#)



## Professional Profile

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### Agent/Broker

Working in Commercial Real Estate Since **2000**

- \* Active Commercial Broker for 13 years
- \* Previously-Manufacturing Management for 30 + years
- \* Member of Indiana Commercial Board of Realtors and National Board of Realtors
- \* Attended Purdue University/ Industrial Management
- \* Experienced in market analysis, leasing negotiations, property search and market research.

## Expertise

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### Specializations:

Leasing

Market Analysis

### Property Types:

All Property Types

## Market Areas

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Indiana: Central Indiana

Indiana: Columbus

Indiana: Southern Indiana

## Credentials

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### Real Estate Licenses:

Indiana Real Estate License:

AB20000836

**Breeden** INC.  
COMMERCIAL / INDUSTRIAL

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### Breeden Realtors

700 Washington Street  
Columbus, IN 47201

[Map Location...](#)

(812) 378-1722 [Office]

(812) 378-1706 [Fax]

800-844-3766 [Toll Free]

(812) 343-1863 [Mobile]

[Send Email](#)

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# Tara Board

## Breeden Inc Commercial/Industrial

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### Professional Profile

**Agent/Broker** – Working in Commercial Real Estate Since 2006

- ~ Commercial property owner since 2006
- ~ Active Commercial Broker since January 2010
- ~ Experienced in buyer & seller representation
- ~ Experienced in lessee & lessor representation
- ~ Experienced in all aspects of commercial brokerage including: industrial, office, retail, multi family & special uses
- ~ Previous work experience in sales and marketing
- ~ Attended IUPUI in Business Management and currently attending IUPUC working toward a degree in International Business
- ~ Currently enrolled in CCIM designation classes

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### Expertise

**Specializations:**

Brokerage: Commercial Investment  
Buyer Representation  
Leasing  
Market Analysis  
Redevelopment/Rehabilitation  
Site Selection

**Property Types:**

All Property Types

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### Credentials

**Real Estate Licenses:**

Indiana Real Estate License: AB21200526

**Professional Licenses:**

Real Estate Brokerage



**Breeden** INC.  
COMMERCIAL / INDUSTRIAL

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**Breeden Inc Commercial/Industrial**

Commercial Real Estate Broker  
700 Washington Street  
Columbus, IN 47201  
812-378-7955 [Office]  
317-224-7122 [Mobile]  
812-378-1706 [Fax]  
tara@breedencommercial.com



# Breeden Building, Suite: 202

## 700 Washington Street, Columbus, IN 47201



Listing ID: 1908492  
Status: Active  
Property Type: Office For Lease  
Office Type: Office Building  
Rental Rate: \$11.95 PSF (Annual)  
Monthly Rent: \$5,477.08  
Lease Types: NNN  
Contiguous Space: 5,500 SF  
Total Available: 5,500 SF



### Property Overview

The Breeden Building is located in the vibrant and growing downtown of Columbus, across the street from Cummins world headquarters. Reserved parking is available for an additional 40 cars.

Breeden companies occupy the ground floor with tenant space available on the second floor.

Office cubicles are in place for quick turnkey occupancy.

### More Information Online

<http://www.icrex.net/listing/2620404>

### QR Code

Scan this image with your mobile device:



### Suite Details

#### General Information

Listing Name:	Breeden Building	Building Name:	Breeden Building
Tax ID Number/APN:	03-86-13-240-003.000-019	Class of Space:	Class A
Office Type:	Office Building	Gross Building Area:	26,262 SF
Zoning:	B-3	Building Size (RSF):	22,587 SF

#### Available Space

Suite/Unit Number:	202	Lease Term (Months):	36 Months
Suite Floor:	2	Lease Type:	NNN
Space Available SF:	5,500 SF	Space Type:	Relet
Minimum Divisible SF:	2,700 SF	Conference Rooms:	3
Maximum Contiguous SF:	5,500 SF	Offices:	10
Space Subcategory 1:	Office Building	Kitchen/Breakroom:	Yes
Lease Rate:	\$11.95 PSF (Annual)	Parking Spaces:	40
Date Available:			

Space Description: Class A Office space in downtown Columbus with parking. Accessible; Open and flexible; 2nd floor; adjacent to Cummins corporate office building;

#### Area & Location

Market Type:	Medium	Road Type:	Paved
Property Located Between:	7th & Washington	Property Visibility:	Excellent

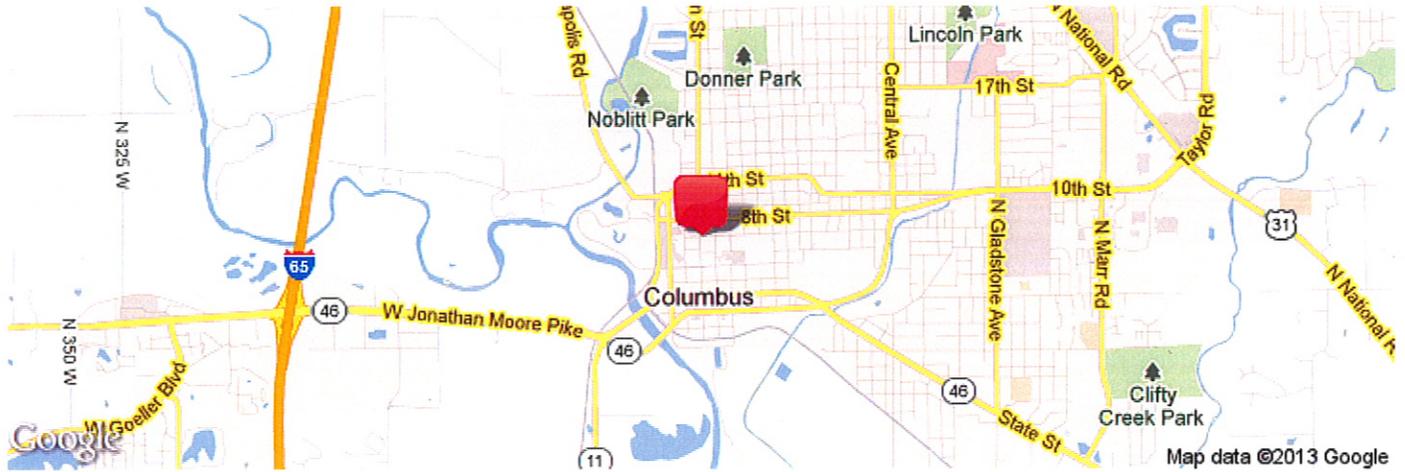
#### Building Related

Total Number of Buildings:	1	Parking Type:	Surface
Tenancy:	Multiple Tenants	Total Parking Spaces:	90
Number of Stories:	2	Parking Description:	40 spaces available at City rate within one block of building
Year Built:	1995	Heat Type:	Gas
Roof Type:	Flat		
Exterior Description:	Brick		

Heat Source: Ceiling Units  
Air Conditioning: Engineered System

### Location

Address: 700 Washington Street, Columbus, IN 47201  
County: Bartholomew  
MSA: Columbus



### Property Contacts



**Mark A. Pratt, CCIM**

Breeden Inc Commercial/Industrial  
812-343-3117 [M]  
812-378-1721 [O]  
mpratt@breedencommercial.com

# Online Marketing for 315 WASHINGTON ST

## Columbus, IN 47201

For maximum exposure, we promote listings on as many websites as possible, including the wide variety of local, regional, and national sites below.



### Promoted on these Websites

 <b>SiteLink</b> Catalyst	<b>SiteLink: Breeden, Inc. Commercial/Industrial</b> <a href="http://breedencommercial.catalyst.com">http://breedencommercial.catalyst.com</a> Our company's website, powered by SiteLink.	 <b>Commercial IQ</b>	<b>Commercial IQ</b> <a href="http://commercialiq.com">http://commercialiq.com</a> A national commercial real estate search engine, drawing thousands of visitors daily.
 <b>ICREX</b> INDIANA COMMERCIAL REAL ESTATE EXCHANGE	<b>ICREX</b> <a href="http://www.icrex.net">http://www.icrex.net</a> A commercial information exchange (CIE), serving The State of Indiana.	 <b>Google</b>	<b>Google</b> <a href="http://google.com">http://google.com</a> The world's leading search engine.
 <b>officespace</b>	<b>OfficeSpace</b> <a href="http://officespace.com">http://officespace.com</a> A tenant-focused search engine for office, retail, and industrial space.	 <b>Rofo</b> <sup>BETA</sup>	<b>Rofo</b> <a href="http://rofo.com">http://rofo.com</a> A tenant-focused search engine for office, retail, and industrial space.
 <b>Cmail</b>	<b>Cmail - Email Marketing</b> <a href="http://cmailmarketing.com">http://cmailmarketing.com</a> An email marketing platform for commercial property with 140,000 recipients.	 <b>prop bot</b>	<b>PropBot</b> <a href="http://propbot.com">http://propbot.com</a> A national search engine for commercial real estate.
 <b>REAL-Buzz</b> Global Real Estate Network powered by Immobel	<b>Real-Buzz</b> <a href="http://real-buzz.com">http://real-buzz.com</a> An International commercial property search engine, powered by Immobel.	 <b>oodle</b>	<b>Oodle Classifieds</b> <a href="http://oodle.com">http://oodle.com</a> One of the world's largest classifieds services.
 <b>LYCOS</b>	<b>Lycos Classifieds</b> <a href="http://lycos.com">http://lycos.com</a> One of the world's largest classifieds services.	 <b>Vast</b>	<b>Vast Classifieds</b> <a href="http://vast.com">http://vast.com</a> A leading vertical search platform for real estate with millions of users a month.
 <b>USBizTrader</b>	<b>USBizTrader</b> <a href="http://usbiztrader.com">http://usbiztrader.com</a> A national marketplace for buying/leasing commercial property.	 <b>bing</b>	<b>Bing</b> <a href="http://bing.com">http://bing.com</a> A search engine powered by Microsoft.
 <b>sibdu</b>	<b>Sibdu</b> <a href="http://sibdu.com">http://sibdu.com</a> A global sourcing network for the corporate real estate, design and construction communities.	 <b>CommercialSource</b> REALTOR.com NAR	<b>Commercial Source</b> <a href="http://commercialsource.com">http://commercialsource.com</a> A national aggregator run by the National Association of REALTORS®.

# Market Summary

## IN and KY

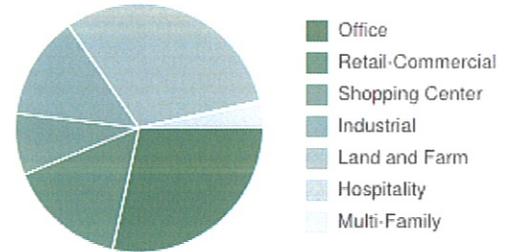


**70.9 million SF**  
 Commercial Space For Sale

**67.7 million SF**  
 Commercial Space For Lease

**138,882 Acres**  
 Land & Farm For Sale

**\$3.9 billion**  
 Total Sale Price



## Current Statistics for IN and KY

Property Type	Listings	Asking Lease Rate	Asking Sale Price	Below List	Days on Market	Vacancy
Industrial	1,551	\$3.46 PSF	\$22.95 PSF	22.4%	523	9.0%
Office	3,256	\$14.13 PSF	\$70.32 PSF	13.3%	198	12.0%
Retail-Commercial	1,780	\$11.01 PSF	\$70.97 PSF	6.4%	219	5.0%
Shopping Center	918	\$11.90 PSF	\$61.41 PSF	-	-	5.0%
Vacant Land	3,162	\$1.61 PSF	\$0.29 PSF	8.8%	467	-
Farm/Ranch	421	-	\$0.19 PSF	-	-	-
Hospitality	39	-	\$1.33 PSF	-	-	62.0%
Multi-Family	354	-	\$49.56 PSF	11.4%	210	2.0%

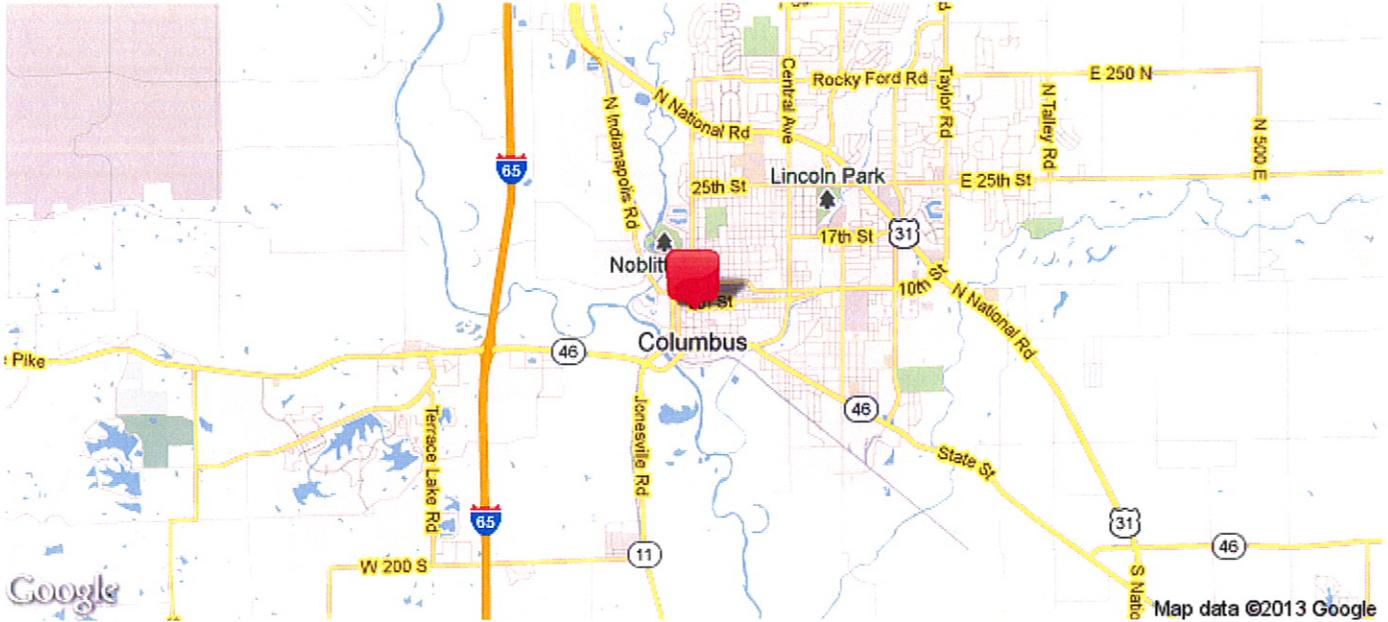
- **Frequency:** Statistics are compiled at the beginning of each month.
- **Reliability:** The quality of the data will vary based on many factors, including whether or not your CIE verifies the data on an ongoing basis. Statistics based on larger numbers of listings (as indicated by the "Listings" column) are generally more trustworthy.
- **Accuracy:** We make all attempts to normalize these stats, but make no guarantees about their accuracy. Outliers (extremely high or low values) are excluded from calculations.
- **Counts:** Listing and Transaction counts reflect the number of records with price and size information within valid ranges. The actual counts of all records in the CIE are larger.
- **Weighted Averages:** Price averages are weighed using the square footage available.
- **Direct:** Lease statistics are direct (exclude subleases).
- **Below List:** Reflects the average percent difference between the original listed price and the final transaction price.
- **Net Absorption:** We calculate absorption using a 90 day period.
- **Locations:** We only allow filters for locations with at least 100 active listings.

**Disclaimer:** All statistics on this page have been gathered from user-loaded listings and user-reported transactions. We have not verified accuracy and make no guarantees. By using the information provided on this page, the user acknowledges that the data may contain errors or other nonconformities. You and/or your client should diligently and independently verify the specifics of the information that you are using.

**ICREX** Statistics courtesy of:  
**Indiana Commercial Board of REALTORS®**

# Demographic Statistics

## 700 Washington Street, Columbus, IN



**Disclaimer:** While we believe this information (via the United States Census Bureau, 2010 Census and 2010 American Community Survey) to be reliable, we have not checked its accuracy and make no guarantee as to its validity. By using the information provided on this page, the user acknowledges that the data may contain errors or other nonconformities. You and/or your client should diligently and independently verify the specifics of the information that you are using.

### Population

Radius:	1 mile	3 miles	5 miles
2010 Census	6,361	30,668	50,264
2000 Census	6,548	33,337	47,891
1990 Census	6,818	30,390	42,964
Growth 2000-2010	-2.86%	-8.01%	4.96%
Growth 1990-2000	-3.96%	9.7%	11.47%

### Population (Male)

Radius:	1 mile	3 miles	5 miles
2010 Census	3,199	14,920	24,536

### Population (Female)

Radius:	1 mile	3 miles	5 miles
2010 Census	3,162	15,748	25,728

### Population by Age (2010 Census)

Radius:	1 mile	3 miles	5 miles
Age 0 to 5	459	2,048	3,516
Age 5 to 10	393	1,942	3,483
Age 10 to 15	409	1,978	3,438
Age 15 to 20	437	2,025	3,399
Age 20 to 25	548	1,886	2,853
Age 25 to 30	592	2,191	3,422
Age 30 to 35	510	1,954	3,313
Age 35 to 40	442	2,016	3,459
Age 40 to 45	420	2,005	3,326
Age 45 to 50	446	2,114	3,460
Age 50 to 55	437	2,123	3,464
Age 55 to 60	380	1,960	3,177
Age 60 to 65	305	1,673	2,747
Age 65 and over	583	4,753	7,207
Total Population	6,361	30,668	50,264
Average Age	35.01	37.98	37.26
Median Age	33.19	39.01	38.16

Radius:	1 mile	3 miles	5 miles
Age 0 to 5	7%	7%	7%
Age 5 to 10	6%	6%	7%
Age 10 to 15	6%	6%	7%
Age 15 to 20	7%	7%	7%
Age 20 to 25	9%	6%	6%
Age 25 to 30	9%	7%	7%
Age 30 to 35	8%	6%	7%
Age 35 to 40	7%	7%	7%
Age 40 to 45	7%	7%	7%
Age 45 to 50	7%	7%	7%
Age 50 to 55	7%	7%	7%
Age 55 to 60	6%	6%	6%
Age 60 to 65	5%	5%	5%
Age 65 and over	9%	15%	14%

### Median Age (Male)

Radius:	1 mile	3 miles	5 miles
2010 Census	32.02	37.18	36.66

### Median Age (Female)

Radius:	1 mile	3 miles	5 miles
2010 Census	34.87	40.84	39.65

### Households

Radius:	1 mile	3 miles	5 miles
2010 Census	2,691	12,722	20,115
2000 Census	2,870	13,832	19,309
1990 Census	2,917	12,306	16,868
Growth 2000-2010	-6.24%	-8.02%	4.17%
Growth 1990-2000	-1.61%	12.4%	14.47%

### Population in Households

Radius:	1 mile	3 miles	5 miles
2010 Census	6,361	30,668	50,264

### Average Household Size

Radius:	1 mile	3 miles	5 miles
2010 Census	2.28	2.38	2.48

### Households by Household Type and Size and Presence of Children (2010 Census)

Radius:	1 mile	3 miles	5 miles
Family Households	1,409	7,908	13,253
Nonfamily Households	1,282	4,814	6,862
1 Person households	1,036	4,028	5,743
2+ Unrelated people	246	786	1,119
Total Households	2,691	12,722	20,115

Radius:	1 mile	3 miles	5 miles
Family Households	 52%	 62%	 66%
Nonfamily Households	 48%	 38%	 34%
1 Person households	 38%	 32%	 29%
2+ Unrelated people	 9%	 6%	 6%

### Employed Civilian Population Age 16+ by Industry (2000 Census)

Radius:	1 mile	3 miles	5 miles
Agriculture, forestry, fishing and hunti	166	769	1,110
Manufacturing	1,167	5,626	8,242
Wholesale & retail trade	422	2,030	3,156
Transportation and warehousing, and	106	626	881
Information	24	209	298
Finance, insurance, real estate and rei	125	821	1,212
Professional, scientific, management,	283	1,153	1,529
Professional, scientific, and techn	122	582	843
Management of companies and er	0	0	11
Administrative and support and w	161	571	675
Educational, health and social service	465	2,871	4,038
Arts, entertainment, recreation, accom	306	1,043	1,522
Other services (except public administ	116	554	877
Public Administration	55	443	671
Total Employed Civilian Population Age	3,235	16,145	23,536

Radius:	1 mile	3 miles	5 miles
Agriculture, forestry, fishing and hunti	 5%	 5%	 5%
Manufacturing	 36%	 35%	 35%
Wholesale & retail trade	 13%	 13%	 13%
Transportation and warehousing, and	 3%	 4%	 4%
Information	 1%	 1%	 1%
Finance, insurance, real estate and rei	 4%	 5%	 5%
Professional, scientific, management,	 9%	 7%	 6%
Professional, scientific, and techn	 4%	 4%	 4%
Management of companies and er	 0%	 0%	 0%
Administrative and support and w	 5%	 4%	 3%
Educational, health and social service	 14%	 18%	 17%
Arts, entertainment, recreation, accom	 9%	 6%	 6%
Other services (except public administ	 4%	 3%	 4%
Public Administration	 2%	 3%	 3%

### Employed Civilian Population Age 16+ by Occupation (2000 Census)

Radius:	1 mile	3 miles	5 miles
Management, Professional, and Related Occupations	555	5,231	7,986
Management, Business, and Financial	183	1,871	2,998
Professional and Related Occupations	372	3,360	4,988
Service Occupations	546	2,137	2,942
Healthcare support occupations	52	256	335
Protective service occupations	47	257	351
Food preparation and serving related	273	837	1,162
Building and grounds cleaning and maintenance	109	518	715
Personal care and service occupations	65	269	379
Sales and Office Occupations	693	3,649	5,481
Sales and related occupations	348	1,701	2,619
Office and administrative support	345	1,948	2,862
Farming, fishing, and forestry occupations	9	26	33
Construction, Extraction, and Maintenance Occupations	286	1,093	1,590
Production, Transportation, and Material Moving Occupations	1,146	4,009	5,504
<b>Total Employed Civilian Population Age 16+</b>	<b>3,235</b>	<b>16,145</b>	<b>23,536</b>

Radius:	1 mile	3 miles	5 miles
Management, Professional, and Related Occupations	17%	32%	34%
Management, Business, and Financial	6%	12%	13%
Professional and Related Occupations	11%	21%	21%
Service Occupations	17%	13%	13%
Healthcare support occupations	2%	2%	1%
Protective service occupations	1%	2%	1%
Food preparation and serving related	8%	5%	5%
Building and grounds cleaning and maintenance	3%	3%	3%
Personal care and service occupations	2%	2%	2%
Sales and Office Occupations	21%	23%	23%
Sales and related occupations	11%	11%	11%
Office and administrative support	11%	12%	12%
Farming, fishing, and forestry occupations	0%	0%	0%
Construction, Extraction, and Maintenance Occupations	9%	7%	7%
Production, Transportation, and Material Moving Occupations	35%	25%	23%

### Workers by Workplace Environment (2000 Census)

Radius:	1 mile	3 miles	5 miles
Blue Collar Workers	2,533	9,402	13,011
White Collar Workers	2,496	17,760	26,934
<b>Total Workers</b>	<b>5,029</b>	<b>27,162</b>	<b>39,945</b>

Radius:	1 mile	3 miles	5 miles
Blue Collar Workers	50%	35%	33%
White Collar Workers	50%	65%	67%

### Workers Age 16+ by Transportation to Work (2000 Census)

Radius:	1 mile	3 miles	5 miles
<b>Total Workers Age 16+</b>	<b>3,133</b>	<b>15,916</b>	<b>23,158</b>

### Housing Units by Tenure (2010 Census)

Radius:	1 mile	3 miles	5 miles
Vacant Housing Units	412	1,576	2,230
Occupied Housing Units	2,691	12,722	20,115
Owner-Occupied	1,114	7,346	12,978
Renter-Occupied	1,577	5,376	7,137
<b>Total Housing Units</b>	<b>3,103</b>	<b>14,298</b>	<b>22,345</b>

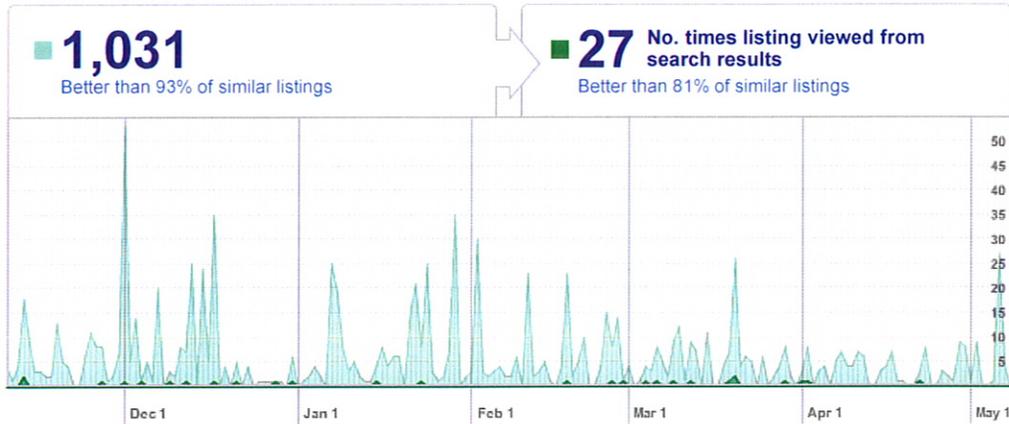
Radius:	1 mile	3 miles	5 miles
Vacant Housing Units	13%	11%	10%
Occupied Housing Units	87%	89%	90%
Owner-Occupied	36%	51%	58%
Renter-Occupied	51%	38%	32%

An Active Premium Listing

## Listing Activity Report for Breeden Building

### Exposure Scores

Exposure scores count visits to your listing from different paths. The chart allows you to understand how your listing performs over time.



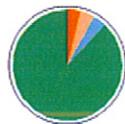
### Visitor Map

The visitor map displays where your listing is being viewed from and how many times it's been viewed from a location.



### Visitor Details

The visitor details summarize whether your listing was viewed by brokers or principals that reside outside or inside of the county your listing is located in.



Outside of listing's county

**4%** Owners/Tenants/Principals  
**4%** Brokers/Agents

Inside of listing's county

**0%** Owners/Tenants/Principals  
**4%** Brokers/Agents

Unknown/Other

**88%**

Role	City	State	Country	Date Viewed
Unknown	UNION CITY	OH	US	Wed 12/12/2012
Unknown	LOUISVILLE	KY	US	Sun 12/09/2012
Unknown	INDIANAPOLIS	IN	US	Tue 12/04/2012
Unknown	JOLIET	IL	US	Sat 12/01/2012

Broker/Agent	COLUMBUS	IN	US	Tue 11/27/2012
Unknown	COLUMBUS	GA	US	Tue 11/13/2012
Unknown	COLUMBUS	GA	US	Tue 11/13/2012

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